Scene 1

01 C: Um, can I try a couple of the reds please?

02 H: Yes, you can have some reds. Whatwould you prefer in the reds? We have all, most of the reds are on, on tasting, which is the, um, Gnangara Shiraz, which is actually the shiraz from this, um, the Swan Valley. Um, the Barrique 61 is actually a Cabernet Merlot blend

03 C: Yeah actually I was, I was, ah, noticed it when I came in the, in the, um, magnum there. And I've never had, tried it before.

04 S: (_)

- 05 C: I've tried the Gnangara Shiraz
- 06 S: yes
- 07 C: before, but not the Barrique 61.

08 S: The Barrique 61's sort of a, a new wine that they've been making. It's only got ten per cent Merlot in it and ninety per cent Cabernet, but e-, it's a nice soft ... It's got a, got a quite a bit of a nice body to it.

09 C: Oh, more the, () the sort of the traditional Bordeau-type blend?

10 S: Yes

- 11 C: Yeah. Well, I haven't tried that, so I'd like to try
- 12 S: You haven't tried that one?
- 13 C: No, I've tried the Gnangara many times. Great wine.
- 14 S: Oh well, if you've tried that one, you then..., well try the ah, the Barrique 61 then.
- 15 C: Which do you reckon's the best comparison (I could) try with the Barrique? I mean what would be the closest?
- 16 S: Um, probably, er, oh, that's a good question there.
- 17 C: (Well) perhaps the Margaret River Cabernet, because that's a straight, straight
- 18 S: Cabernet
- 19 C: Cabernet.

20 S: But there's, also there's a straight Merlot too. Probably the Cabernet would be the closest one to it, yeah.

21 C: Mm.

[SERVER POURS WINE]

- 22 S: 'Cause M-, Merlot itself is a very soft wine.
- 23 C: (That's) got a lovely intense colour, hasn't it? [SNIFFS]
- 24 S: It's becoming quite a ni-, um, um, a good wine , this one, yeah.
- 25 C: Ooh! I think you (can) taste the wood. Yeah, how long have you had that one on the market? I haven't seen that before.
- 26 S: We've had this one on the market, it e-, it was released, um, late last year ().
- 27 C: Late last year? ()
- 28 S: It's actually the only second vintage of this wine.
- 29 C: And the grapes come from?

30 S: The grapes is actually coming from all the regions, the Mount Barker and, um, Margeret River, mm.

Scene 2

- 01 C: Well, that's excellent. I like that very much indeed.
- 02 S: Yeah. Yeah, I think it's b-, ah, becoming quite a popular wine, this one.